



### Table of Fees for Services

Carefully read Item 4 and Item 5 of Form ADV Part 2A (“Brochure”), as these sections of the Brochure contain important details about Balanced Rock Investment Advisors’ advisory services and fees. Fees may be negotiable. The fees below will only apply to you when you request the services listed.

Different fees may represent alternative payment options for similar services or combinations of services. Talk with Balanced Rock Investment Advisors about what services are appropriate for you and the fees that will apply.

Fees Charged by Investment Adviser	Fee Amount	Frequency Fee is Charged	Services
Assets Under Management Fee	0.75% / year Minimum of \$2,250 / year	Quarterly in arrears	Portfolio management for individuals and/or small businesses; Financial Planning
Hourly Fee	\$200 / hour	50% of estimate in advance, remainder at completion	Financial Planning
Subscription Fee (existing clients only)	\$800 - \$50,000 / year	Quarterly in advance	Financial Planning
Fixed Fee	\$300 - \$20,000 / engagement	50% in advance, 50% at completion	Financial Planning
Commissions to the Adviser	\$0	n/a	
Performance-based Fee	\$0	n/a	
Other – Assets Under Advisement Fee	0.75% / year	Quarterly in arrears	Financial Planning
Fees Charged by Third Parties	Fee Amount	Frequency Fee is Charged	Services
Third Party Money Manager	\$0	n/a	
Robo-Adviser Fee	\$0	n/a	
<b>Talk with your Adviser about fees and costs applicable to you</b>			

#### Additional fees and costs to discuss with your Adviser

Additional Fees/Cost	Yes/No	Paid To
Brokerage Fees	Yes	Charles Schwab or other broker/custodian
Commissions	Yes	Charles Schwab or other broker/custodian
Custodian Fees	Yes	Charles Schwab or other broker/custodian
Mark-ups	Yes	Charles Schwab or other broker/custodian
Mutual Fund/ETF Fees and Expenses	Yes	Various fund managers